## Financial Accounting Series

Wayne Thomas<br>Steed School of Accounting Senior Associate Dean of Faculty University of Oklahoma

Financial


Intermediate
Accounting


Financial Accounting for


## Using Introductory Financial Accounting for Driving Students to the Major

- Past two years, 300,000 accountants left the profession.
- At the same time, fewer students majoring in accounting
- Mindset of today's students:
$>$ work should have meaning
$>$ work should never be uninspiring or uncool

- The accounting profession must take steps to make itself seem more essential.
$>$ Evolution (Rebranding) $\rightarrow$ capture data analytics, ESG, decision making, risk analysis, tech skills, cloud computing, and more
- "A society that can't produce enough accountants to keep track of where the money went is a society whose days may be numbered."


## Shortage of Accountants

Finance and Accounting Managers Are Hiring - and Challenges Continue January-June 2023


Hiring for new roles


Hiring for vacated roles


89\%
(Robert Half)

## The Shortage is Expected to Widen



- Fewer college students (9.4\% fewer since pandemic)
- 2026 enrollment cliff (Great Recession of 2008)
- 10-year low for CPA exam candidates (AICPA)

- Great Resignation (labor force participation rate $\downarrow$, remote work appeal $\uparrow$ )
- Retirement of CPAs (Baby Boomers, 1946-1964)
- $75 \%$ of today's accountants will retire in the next 15 years (AICPA)


## Using Introductory Financial Accounting for Driving Students to the Major

- There's good news!
- Accounting IS cool, inspiring, and meaningful
- We just need to get the word out
- We're lucky
- Accounting is a profession
$>$ Accounting is a dynamic social science
> Accounting matters to our market-based economy
- We have so much more to tell them than just... To engage and retain the strongest possible community of students"

(Pathways Commission)
$>12$ chapters +2 Appendices with 99 Learning Objectives


## Using Introductory Financial Accounting for Driving Students to the Major

- Framework: Organize their perception of accounting
- Decision making: Focus on accounting as a business tool
- Real-world: Make the course relevant
- Career readiness: Help build skills they'll need

Learning Platform = Text + Assignments + Supplements

- What learning platform do you need to drive the best students to the accounting major?


## Framework for Financial Accounting

## Approach

- Build a framework
- Reinforce the framework
- Enrich the framework

Assignments (auto-graded)

- Brief Exercises
- Exercises
- Problems
- General Ledger Software
- Chapter Framework questions
- Data Visualizations
- Dashboard Activities
- Financial Analysis Cases
- EDGAR Cases
- Ethics Cases
- Earnings Management Cases
- Integrated Excel



## Polling Question

 \#2- SmartBook



## Journal Entry with Financial Statement Effects (measurement/communication)



Sell inventory on account


## Purchase inventory on account

| April 25 | Debit | Credit |
| :---: | :---: | :---: |
| Inventory | 2,700 | 2,700 |
| Accounts Payable ...... |  |  |
| (Purchase inventory on account) |  |  |


| July 17 | Debit | Credit |
| :---: | :---: | :---: |
| Accounts Receivable | 4,500 | 4,500 |
| Sales Revenue |  |  |
| (Sell inventory on account) |  |  |
| (\$4,500 = 300 units $\times \$ 15$ ) |  |  |
| Cost of Goods Sold | 2,500 | 2,500 |
| Inventory |  |  |
| (Record cost of inventory sold) |  |  |
| (\$2,500 $=$ [100 units $\times \$ 7]+[200$ units $\times \$ 9])$ |  |  |

## Brief Exercises with Financial Statement Effects

- Assign Brief Exercises for recording journal entries and their related Brief Exercise for financial statement effects.

BE6-10 Shankar Company uses a perpetual system to record inventory transactions. The company purchases inventory on account on February 2 for $\$ 40,000$ and then sells this inventory on account on March 17 for $\$ 60,000$ Record transactions for (a) the purchase of inventory on account and (b) the sale of inventory on account.

BE6-24 Refer to the information in BE6-10 Determine the financial statement effects for (a) the purchase of inventory on account and (b) the sale of inventory on account.

## Brief Exercises with Financial Statement Effects

BE6-10
Record transactions

## Journal entry worksheet

```
1 2 3
3 >
```

Record the purchase of inventory on account for $\$ 40,000$.

Note: Enter debits before credits

| Date | General Journal | Debit | Credit |
| :---: | :---: | :---: | :---: |
| February 02 | Inventory | $\mathbf{4 0 , 0 0 0}$ |  |
|  | Accounts Payable |  | $\mathbf{4 0 , 0 0 0}$ |
|  |  |  |  |
|  |  |  |  |
|  |  |  |  |
|  |  |  |  |

## Brief Exercises with Financial Statement Effects

BE6-24
Determine the financial statement effects

Shankar Company uses a perpetual system to record inventory transactions. The company purchases inventory on account on February 2 for $\$ 40,000$ and then sells this inventory on account on March 17 for \$60,000.

Required:
(a) Determine the financial statement effects for the purchase of inventory on account.


## Brief Exercises with Financial Statement Effects

BE6-24
Determine the financial statement effects

Shankar Company uses a perpetual system to record inventory transactions. The company purchases inventory on account on February 2 for $\$ 40,000$ and then sells this inventory on account on March 17 for $\$ 60,000$.

Required:
(b) Determine the financial statement effects for the sale of inventory on account.


## End chapter with Analysis Section (Decision Making)

## ANALYSIS INVENTORY ANALYSIS

Best Buy vs. Tiffany

Inventory turnover ratio $=\frac{\text { Cost of goods sold }}{\text { Average inventory }}$
Average days in inventory $=\frac{365}{\text { Inventory turnover ratio }}$


$$
\text { Gross profit ratio }=\frac{\text { Gross profit }}{\text { Net sales }}
$$



## Chapter Framework

- Every chapter
- One-page illustration
- Summarize for major topics:

Measurement (during vs. end)
Communication (IS \& BS)
Decision Making (Ratios \& interp.)

Also:

- Video walk-through (2-4 min.)
- 10 Questions in Connect
- Pre-class assignment, post-class assignment, or review

CHAPTER FRAMEWORK
This chapter discusses three key topics: (1) Recognizing accounts receivable from providing services on account, (2) estimating future uncollectible accounts at the end of the year, and
(3) recording notes receivable with interest. Receivable transactions during the year and their related adjusting entries at the end of the year affect amounts reported in the financial statements.


1. Provide services on account. During the year, a company provides services to customers on account and expects to receive payment in the future. The right to receive cash from customers is an asset. The amount of revenue to record is the amount the company is entitled to receive (which can be further reduced by discounts, returns, and allowances).
At the end of the year, an adjusting entry is made to estimate future uncollectible accounts. At the end of the year, ads ang in in Accounts is reported as a contra (or nesative) asset acceunt in the balance sheet -

Accept note for services. During the year, a company provides services and accepts written promise (or note) from a customer for future payment. The note specifies when the customer's payment is due and the interest that wiir be earned over that time. At the end of ment


## Chapter Framework

## Chapter Framework Questions

1. Measurement (during the year): uring the year, a company provides services to customers on account ant expects to receive cash in the future. The company records these services on account to which of the following accounts?
a. Cash.

These 5 questions
+5 more
b. Accounts Receivable.
c. Allowance for Uncollectible Accounts.
d. Services on account are not recorded until the cash is collected.
2. Measurement (end of the year): the end of the year, an adjusting entry is recorded to estimate fiture uncollectible accounts. The adjusting entry involves:
a. Debit Bad Debt Expense; credit Allowance for Uncollectible Accounts.
b. Debit Bad Debt Expense; credit Accounts Receivable.
c. Debit Service Revenue; credit Accounts Receivable.
d. Debit Allowance for Uncollectible Accounts; credit Accounts Receivable.
3. Communication (income statement1. The balance of Bad Debt Expense from estimating future uncollectiole accounts has what effect on the income statement in the current year?
a Increases net income.
b. Decreases net income.
c. No effect.
4. Communication (balance sheet): Which of the following is reported in the balance sheet as a contra (or negative) asset account equal to the amount of estimated future uncollectible accounts?
a. Bad Debt Expense.
b. Accounts Receivable.
c. Allowance for Uncollectible Accounts.
d. Service Revenue.
5. Decision Making (ratio analysis): A company that provides credit sales or services to customers and then more effectively collects cash from those credit customers would report a $\qquad$ receivables turnover ratio.
a. Higher.
b. Lower.

## General Ledger Assignments



Prepare the journal entries for transactions. If no entry is required for a particular transaction/event, select "No journal entry required" in the first account field.


## General Ledger Assignments



## Enrich the Class: Real-World Perspective Cases

- Data Analytics \& Excel
- EDGAR (unique for each chapter, visit SEC website)
- Financial Analysis - American Eagle Outfitters (all chapters, Appendix A)
- Financial Analysis - Buckle (all chapters, Appendix B)
- Comparative Analysis - American Eagle vs. Buckle (all chapters)
- Sustainability (unique company for each chapter)
- Ethics (algorithmic)
- Earnings Management (algorithmic)
- Great Adventures (Continuing problem in all chapters, Start-up comnpany)


## Data Analytics \& Excel (Auto-Graded)

1. Data Visualizations (Turn accounting concepts into visuals)
2. Dashboards (Student must "interact" with the visual to extract answer)
3. Applying Tableau (video and step-by-step instruction)
4. Integrated Excel (work in Excel within Connect)
5. Applying Excel (video and demonstration of the power of Excel)

## Data Visualizations

## (Auto-Graded)

Net Income, Dividends, and Retained Earnings


## Data Visualizations <br> (Auto-Graded)

1. What is the amount of Retained Earnings at the end of Year 1 ? $\$ 80$

2a. At the end of Year 2, the company reports Net Income of $\$ 120$. This amount includes:

Revenues minus expenses in Year 2 only
2b. What amount of Dividends did the company declare in Year 2? $\$ 30$
2c. What is the ending balance of Retained Earnings in Year 2? \$170
2d. The ending balance of Retained Earnings in Year 2 includes:
$\$ 300$ 550 $\$ 200$
$\$ 150$
$\$ 100$

Net Income minus dividends from Year 1 and Year 2
3a. What amount of Net Income did the company report in Year 3? \$150
3b. What amount of Dividends did the company declare in Year 3? \$40
3c. What is the ending balance of Retained Earnings in Year 3? \$280
3d. The ending balance of Retained Earnings in Year 3 includes:
Net Income minus dividends from Year 1, Year 2, and Year 3

## Data Visualizations <br> (Auto-Graded)

Delivery Service Express (DSE) specializes in the delivery of refrigerated foods. The warehouse manager purchased a delivery truck for $\mathbf{\$ 2 4 0 , 0 0 0}$. Part of the job of the Chief Financial Officer (CFO) is to depreciate the delivery truck over its estimated useful life. The CFO is considering three depreciation methods: activity-based, straight-line, and double-declining-balance. The truck has an estimated five-year useful life.


## Data Visualizations <br> (Auto-Graded)

1. Which method is depicted by each option? SL, DDB, Activity

2A. Which depreciation method results in the most depreciation in the first year of the truck's five-year useful life? Double-declining-balance


2B. Which depreciation method results in the same amount of depreciation each year? Straight-line
3. Which depreciation method results in the most accumulated depreciation by the end of the truck's five-year useful life? Same
4. What is the truck's estimated residual value (Hint: Recall the purchase cost of the truck is $\$ 240,000$ )? $\$ 40,000$

5A. By the end of Year 2, Accumulated Depreciation under Method 1 is $\$ 80,000$. What would be the reported book value of the truck at that time? \$160,000

5B. If the CFO instead uses Method 3, Accumulated Depreciation by the end of Year 2 would be $\$ 153,600$. What would be the reported book value of the truck at the end of Year 2 using Method 3 ? \$86,400

## Tableau Dashboard Activities (Auto-Graded)

* Form of Data Visualization


## Polling

Question

* Allows users to interact with data
* Pop-ups, filters, sorts, etc.
* No knowledge of software required by student (or instructor)
* Supplement current assignments/concepts
* Some concepts perhaps easier to demonstrate
* Ask new questions

```
More than
busy work?
```


## Tableau Dashboard Activities <br> (Auto-Graded)

Look at the comparison between Nike and Under Armour and answer the following questions:
1a. Which company has the greater increase in stock price over the period?
1 b . Which company shows a more favorable profitability over the period?
1c. What could explain Under Armour's net income in 2020 ?
Look at the comparison between Domino's Pizza and Papa John's Pizza and answer the following questions (You can un-select Nike and Under Armour and then select Domino's and Papa John's):
2 a. Which company has the greater increase in stock price over the period?
2 b . Which company's sales of products and services to customers shows a more favorable trend over the period?
2c. What is the total amount of sales of products and services of Domino's in 2020?

Look at the comparison between Microsoft and IBM.
3a. Which company has the greater increase in stock price over the period?
3b. Which company's total resources have increased by the greater dollar amount over the period?

$3 c$. Which company reports greater stockholders' equity in 2020 ?

## Tableau Dashboard Activities <br> (Auto-Graded)

1. Estimate the amount of uncollectible receivables.
2. Record the adjusting entry for uncollectible accounts. Assume the balance of Allowance for Uncollectible Accounts prior to the adjusting entry is $\$ 2,173$ (credit).
3. Calculate net accounts receivable reported in the balance sheet.
4. What amount of bad debt expense is reported in the income statement.
5. For accounts over 60 days past due, what customer owes the most and how much is owed by that customer?


## Tableau Dashboard Activities (Auto-Graded)

1. What is the net amount of property, plant, and equipment reported in the balance sheet?
2. What is the net amount reported separately for buildings, equipment, and land?
3. Suppose the company decides to sell Building \#203 for $\$ 425,000$. What is the gain or loss on the sale reported in the income statement?
4. What is the gain or loss on the sale if the company sells Equipment \#303 for $\$ 30,000$ ?
5. Which piece of equipment is most likely to need replaced because it's nearest the end of its service life?


## EDGAR, Analysis, and Sustainability Cases (Auto-Graded)

## 1. EDGAR

- Unique for each chapter
- Visit SEC website (www.sec.gov)
- Search for 10-K


## Polling

Question
\#5

- Financial statements and disclosures

2. Financial Analysis - American Eagle Outfitters (all chapters, Appendix A)
3. Financial Analysis - Buckle (all chapters, Appendix B)
4. Comparative Analysis - American Eagle vs. Buckle (all chapters)
5. Sustainability (unique company for each chapter)

## Ethics Cases <br> Example: Uncollectible Accounts

- What do we typically teach? How can we enhance the dynamic nature?



## Ethics Cases <br> (Auto-Graded)

You have recently been hired as the assistant controller for Stanton Industries. Your immediate superior is the controller who, in turn, reports to the vice president of finance.

The controller has assigned you the task of preparing the year-end adjusting entries. For receivables, you have prepared an aging of accounts receivable and have applied historical percentages to the balances of each of the age categories. The analysis indicates that an appropriate balance for Allowance for Uncollectible Accounts is $\$ 180,000$. The existing balance in the allowance account prior to any adjustment is a $\$ 20,000$ credit balance.

After showing your analysis to the controller, he tells you to change the aging category of a large account from over 120 days to current status and to prepare a new invoice to the customer with a revised date that agrees with the new aging category. This will change the required allowance for uncollectible accounts from $\$ 180,000$ to $\$ 135,000$. Tactfully, you ask the controller for an explanation for the change and he tells you, "We need the extra income; the bottom line is too low."

## Ethics Cases <br> (Auto-Graded)

## 1. Understand the reporting effect:

What is the effect on income before taxes of lowering the allowance estimate from $\$ 180,000$ to $\$ 135,000$, as requested by the controller?
2. Specify the options:

If you do not make the change, how would the additional \$45,000 of Allowance for Uncollectible Accounts affect total assets?
3. Identify the impact:

Are investors and creditors potentially harmed by the controller's suggestion?

## 4. Make a decision:

Should you follow the controller's suggestion?

## Earnings Management Cases (Auto-Graded)

- How well do students full understand that assumptions, estimates, and judgements are embedded in accrual accounting?
- For example:
- Standard Problem

Equipment purchased=4,200,000
Estimated service life $=12$ years $\Rightarrow$ Option 1: 12 yrs to 6 yrs
Estimated residual $=\$ 600,000 \Rightarrow$ Option 2: Residual $\$ 600 \mathrm{~K}$ to $\$ 0$ Option 3: Both

Straight-line
Depreciation = \$300,000

- What if a manager wanted to lower net income?

Straight-line
Depreciation = ?

## Earnings Management Cases (Auto-Graded)

Edward L. Vincent is CFO of Energy Resources, Inc. The company specializes in the exploration and development of natural gas. It's near year-end, and Edward is feeling terrific. Natural gas prices have risen throughout the year, and Energy Resources is set to report record-breaking performance that will greatly exceed analysts' expectations. However, during an executive meeting this morning, management agreed to "tone down" profits due to concerns that reporting excess profits could encourage additional government regulations in the industry, hindering future profitability.

At the beginning of the current year, the company purchased equipment for $\$ 4,200,000$. The company's standard practice for equipment like this is to use straightline depreciation over 12 years using an estimated residual value of $\$ 600,000$. To address the issue discussed in the meeting, Edward is considering three options. Option 1: Adjust the estimated service life of the equipment from 12 years to 6 years. Option 2: Adjust estimated residual values on the equipment from $\$ 600,000$ to $\$ 0$. Option 3: Make both adjustments.

## Earnings Management Cases <br> (Auto-Graded)

1. Calculate annual depreciation using the company's standard practice. \$300,000

## Polling

Question
2. Calculate annual depreciation for each of the three \#6 options and state whether the option would increase or decrease net income.
Option 1: \$600,000 Decrease net income
Option 2: \$350,000 Decrease net income
Option 3: \$700,000 Decrease net income
3. Which option has the biggest effect on net income?

Option 3

## Video Resources



## Concept Overview Videos

- Concisely written scripts
- Every major topic (286)
- Assignable knowledge checks

Interactive Illustration Videos

- In-chapter illustrations

- Animated to draw attention




## Let's Review Videos

- In-chapter demo problems
- Additional example of a key topic
- Walk students through each step


## Video Resources

## Guided Examples

- Nearly all Exercises
- Appear as hints to students
- Instructor preference


Chapter Framework

- Chapter summary illustrations



## Applying Excel

- Using Excel to solve problems



## Financial Accounting for Managers

- Many undergraduate students want to manage other parts of the company (non-majors)
- Many graduate students (MBAs) are coming back to school to be business managers
- Managers need to know:
$>$ What information is required to be reported
$>$ How that information is used by external capital providers
$>$ How does this information reflect a company's operations
$>$ How can managers themselves use this information to better operate the company


## Debits and Credits?

- Emphasis on financial statements effects
- Optional use of debits/credits
- For example, sell inventory on account for $\$ 4,500$ (cost of $\$ 2,500$ ).


Skip?
Instructors NOT covering debits and credits can skip these call-out boxes.


## Debits and Credits?

- All assignments are available for both approaches.
(1) Identify the financial statement effects


## Polling Questions

## BRIEF EXERCISES

BE6-10 Shankar Company uses a perpetual system to record inventory transactions. The company purchases inventory on account on February 2 for $\$ 40,000$ and then sells this inventory on account on March 17 for $\$ 60,000$. Determine the financial statement effects of the purchase of inventory on account and sale of inventory on account.
(2) Record the transactions

## JOURNAL ENTRIES

## Journal Entries-Brief Exercises

JBE6-1 Shankar Company uses a perpetual system to record inventory transactions. The company purchases inventory on account on February 2 for $\$ 40,000$ and then sells this inventory on account on March 17 for \$60,000. Record the transactions for the purchase and sale of inventory.

Using a perpetual inventory system (LO6-5) See JBE6-1 for journal entries.

## Financial Accounting Series

Thank you!<br>Please feel free to contact me for more questions or discussion<br>\section*{Wayne Thomas wthomas@ou.edu}

The Goal:
Your Enrollment


Financial
Accounting


David Spiceland Wayne Thomas
Don Herrmann

Intermediate
Accounting


David Spiceland Mark Nelson Wayne Thomas Jen Winchel

Financial Accounting
for Managers


Wayne Thomas
Mike Drake
Jake Thornock
David Spiceland

